

## Board of Directors Meeting Minutes Clubhouse Conference Room 5:00pm - 7:00pm September 19, 2023

In Attendance: Bryan Begley, Mike Bevill, Terri Johnston, Jim Wilkinson, Dusti Kuehne, Brian Flowers, Ron Chase, Marty Hoeffken (GM), Chad Williamson (CFO); On the phone: John Gallagher, Jim Lentz

- Meeting called to order by Bryan Begley at 5:01pm.
- General Manager Report:
  - Marty gave an overview of the golf course project. The current forecast is projecting the golf course project to be \$1.528M (+7.86%) over budget, driven by cart paths, construction material and sod.
  - o Marty gave an update on the comfort stations. The current forecast is projecting the comfort stations to be \$7k under budget.
  - Marty gave an update on the racquets project. The current forecast is projecting racquets to be \$197k over budget.
  - Marty updated the board on the training of employees and documenting the training policies.
  - o Marty reviewed the annual member meeting draft presentation.
  - Marty provided an update on the furniture upgrade project.

## Finance Report:

- August operating profit/loss under-performed budget by \$50k, driven by a revenue shortfall and occupancy expense.
- o August YTD operating profit/loss under-performed budget by \$4k.
- Transfer Fee Income was \$0 in August vs a budget of \$106k.
- o Transfer Fee Income YTD was \$0 vs a budget of \$242k.
- o Reviewed balance street and cash flow.
- o The annual audit is finalized.
- Chad provided an update on the sales tax audit.

## Committee Reports:

- Membership:
  - Golf: 38 on the waitlist and 6 applications in process.
  - Social: 12 on the waitlist and 3 applications in process.

- o Golf:
  - Golf team is exploring implementing Trackman Range.
- o Finance:
  - Nothing further to report.
- o Fitness/Racquet:
  - Nothing further to report.

Meeting adjourned by Begley at 7:15pm.

(Mr. Ron Chase, Board Secretary)

(Date Signed)

October 24, 2023